

# **ELECTRO INDUSTRIES'**

# **FACTORY PRODUCT SCHOOL**

## **TUESDAY & WEDNESDAY, APRIL 10-11, 2018**

Location: Monticello Community Center  
505 Walnut St, Monticello, MN

Cost: \$160/2 days, \$130/1 day

### **Agenda – Tuesday, April 10<sup>th</sup>**

- 7:30 Registration
- 8:00 Welcome & Introduction
  - What's New at Electro
  - Where We Are Going
- 8:30 Sales Tools
  - Selling Electric Heat
- 9:30 Forced Air Products
  - Selling Plenum Heaters with Air Source Heat Pumps
  - All Plenum Heaters – Overview
- 10:15 Break
- 10:30 NorAire Air Source Heat Pump Boiler Concept
- 11:30 Mini-Split Water Heater
- 12:00 Lunch
- 1:00 Concurrent Sessions:
  - Electro-Boilers & Accessories
  - Plenum Heater Upgrades, Upgrade Kits, Etc.
- 2:00 Radiant Floor Design
- 3:00 Concurrent Sessions:
  - Residential Make-Up Air Products & System Concept/Design
  - Troubleshooting Triacs, Hi-Limits, & Elements
- 4:00 Dismissal & Factory Tours
- 6:30 Social Hour – Details Coming Soon!

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## **WarmFlo Analyzer Hands-On Training!**

Take advantage of this small group, hands-on training. Sign-up sheet will be available for both days. Attending this class entitles you to purchase an Analyzer for only **\$129.00**.

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**ELECTRO  
INDUSTRIES**

Monticello, Minnesota  
800.922.4138  
www.electromn.com

## **Agenda – Wednesday, April 11<sup>th</sup>**

- 7:30 Registration
- 8:00 Welcome
- 8:15 Make-Up Air Demo – Setup, Calibration, & Understanding CT
- 9:15 Concurrent Sessions:
  - WarmFlo Select Setup – Setting & Understanding Dials & Timers
  - Electro-Boiler Troubleshooting
- 10:15 Break
- 10:30 Concurrent Sessions:
  - Electro-Boiler Wiring & Mechanical, Radiant Floor Tubing Layout
  - Plenum Heater Troubleshooting
- 12:00 Lunch
- 1:00 Concurrent Sessions:
  - NorAire Control Setup, Understanding Each Function
  - Troubleshooting Triacs, Hi-Limits, & Elements
- 2:00 Forced Air System Design for Plenum Heaters (including Duct Sizing)
- 2:45 Electro WarmFlo Duct Inserts for Residential & Commercial Zoned Systems
- 3:30 Wrap-Up & Door Prizes