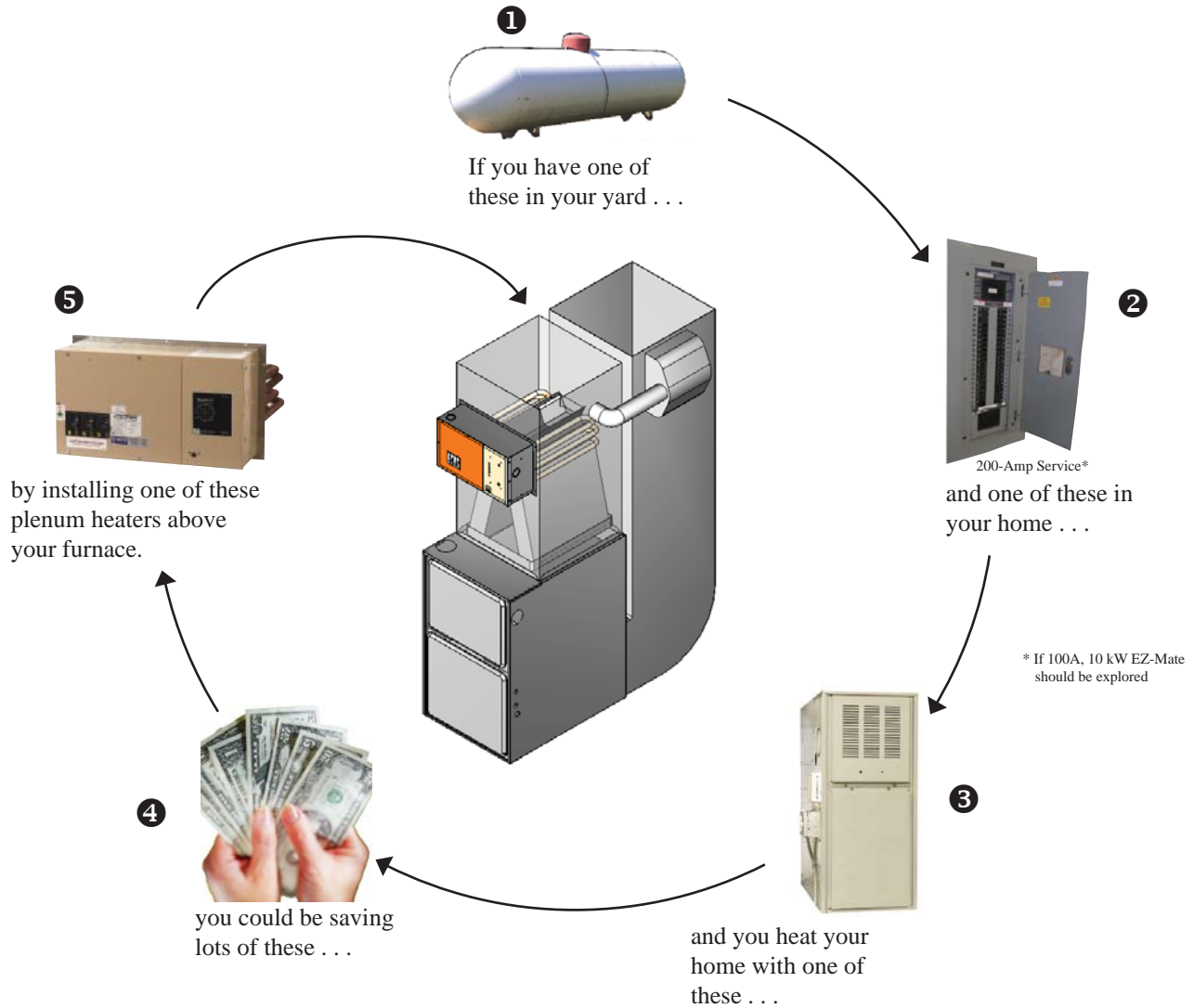


ELECTRO MATE[®]

CONVERSIONS



WHEN IS ELECTRIC HEAT COMPETITIVE?

Off-Peak Rate (Cents/kWh)	LP, Std (\$/Gal)	LP, 90+ (\$/Gal)	Fuel Oil (\$/Gal)	Nat Gas, 90+ (\$/Therm)
3.5	0.56	0.85	0.81	0.92
4.0	0.64	0.97	0.91	1.05
4.5	0.72	1.09	1.11	1.19
6.0	0.97	1.40	1.47	1.49
7.0	1.41	1.69	1.72	1.85

The kWh rate relates to one gallon, liquid fuel, at appropriate furnace type.

Annual Energy Cost Comparison
50,000 Btu/h, 8000 Degree Days
Use Electro's Energy Cost Estimator CD

The Electro-Mate is the only patented, fully-automatic, plenum heater system making off-peak electric conversion easy.



ELECTRO INDUSTRIES
Monticello, Minnesota
800.922.4138
www.electromn.com